

Scouting's Journey to Excellence

2019 District Planning, Performance, and Recognition

Item	Objective	Bronze Level	Silver Level	Gold Level	Bronze Points	Silver Points	Gold Points
Finance		Category Total Needed for Overall Gold: 175			Total Points:		500
#1	Fundraising performance: Achieve district finance goals CFOS, FFOS and popcorn.	Meet 93% of combined FOS, CFOS and popcorn goals	Meet 100% of combined FOS, CFOS and popcorn goals.	Meet or exceed 101% of combined FOS, CFOS and popcorn goals.	100	200	300
#2	Fundraising manpower: Achieve district goals related to volunteers involved in fundraising as defined by the council.	Meet or exceed goal of 6 volunteers	Meet or exceed goal of 10 volunteers	Meet or exceed goal of 15 volunteers	75	100	200
Membership		Category Total Needed for Overall Gold: 200			Total Points:		800
#3	Community impact: Increase market share, including male and female members (Cub Scouts, Scouts BSA, Venturers, Sea Scouts, Explorers, pilot programs) and Learning for Life participants.	1% growth in density (i.e. 3.00% to 3.03%)	3.5% growth in density	5% growth in density	75	100	200
#4	Membership/youth growth: Increase number of registered youth (Cub Scouts, Scouts BSA, Venturers, Sea Scouts, Explorers, and pilot program members).	Achieve growth in overall membership	Achieve 1% growth in overall membership	Achieve 3% growth in overall membership	75	100	200
#5	New member recruiting: Increase number of new youth recruited (Cub Scouts, Scouts BSA, Venturers, Sea Scouts, Explorers, and pilot program members).	Increase in recruiting new members by 1%	Increase in recruiting new members by 2%	Increase in recruiting new members by 3%	75	100	200
#6	Youth retention: Improve retention rate of Cub Scouts, Scouts BSA, Venturers, and Sea Scouts.	67% retention or 2 percentage points increase (i.e. 58%-60%)	75% retention, or 67% and 2 percentage points increase	80% retention, or 75% and 2 percentage points increase	75	100	200
Program		Category Total Needed for Overall Gold: 175			Total Points:		600
#7	Cub Scout advancement: Increase the percentage of Cub Scouts earning rank advancements.	48% or 2 percentage points increase (i.e. 35%-37%)	60%, or 48% and 2 percentage points increase	72%, or 60% and 2 percentage points increase	75	100	200
#8	Scouts BSA advancement: Increase the percentage of Scouts BSA earning rank advancements.	44% or 2 percentage points increase (i.e. 30%-32%)	50%, or 44% and 2 percentage points increase	55%, or 50% and 2 percentage points increase	25	50	100
#9	Cub Scout camping: Increase the percentage of Cub Scouts attending day camp, family camp, and/or resident camp.	40% or 2 percentage points increase (i.e. 28%-30%)	60%, or 40% and 2 percentage points increase	90%, or 60% and 2 percentage points increase	25	50	100
#10	Scouts BSA camping: Increase the percentage of Scouts BSA attending long-term camp and high-adventure program.	57% or 2 percentage points increase (i.e. 38%-40%)	67%, or 57% and 2 percentage points increase	80%, or 67% and 2 percentage points increase	25	50	100
#11	Community service: Increase the amount of community service provided by Scouts, Explorers, leaders, and other participants.	Average 4 hours per youth member	Average 5 hours per youth member	Average 8 hours per youth member	25	50	100
Unit Service		Category Total Needed for Overall Gold: 175			Total Points:		500
#12	Unit growth/retention: Organize more new units while retaining existing packs, troops, crews, ships, clubs, and posts.	Increase the number of new units organized or retain at least 90% of existing units	Increase the number of net units	Increase the number of net units by at least 2	100	200	300
#13	Unit performance: Improve the performance ratings of units using Journey to Excellence metrics.	Have 50% of the units in the district achieve the Bronze award or above	Have 60% of the units in the district achieve the Bronze award or above	Have 75% of the units in the district achieve the Bronze award or above	75	100	200
Leadership & Governance		Category Total Needed for Overall Gold: 175			Total Points:		500
#14	District committee: Increase the effectiveness of the district committee.	Have a registered district chairman, vice chairman, commissioner, and 11 other members - 14 total	Have a registered district chairman, 1 vice chairmen, commissioner, and 17 other members - 20 total	Have a registered district chairman, 1 vice chairmen, commissioner, and 23 other members - 26 total	75	100	200
#15	Unit leadership: Increase the number of direct contact leaders who are trained.	40% or 2 percentage points increase (i.e. 32%-34%)	50%, or 40% and 2 percentage points increase	70%, or 50% and 2 percentage points increase	100	200	300
Bonus: Webelos Transition							
#16	Webelos transition: Improve transition of Webelos to Boy Scouts	64% or an increase of 1% over 2018	68% transitioned or 2% increase over 2018	72% transitioned or 3% increase over 2018	25	50	100

Scoring: Gold – Total of 1650 total points plus minimums in every category, Silver – Total of 1350 points, Bronze – Total of 1000 points

Scouting's Journey to Excellence

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Journey to Excellence in 2019 will proceed along the path of continuous improvement. It is based on many of the best practices used in the corporate performance measurement field today. It guides program planning before the year begins, monitors activities for continuous improvement during the year, and recognizes performance at the end of the year. In planning your strategy, use actual numbers from the previous years to guide your performance improvement goal-planning. The district may qualify by meeting either determined or performance improvement standards.

Finance Measures	
1	The council will approve goals for the district, defining bronze, silver, and gold determined standards. The district may be evaluated based upon achieving an overall fundraising goal or achievement of the individual elements, as defined by the council. There is no improvement performance standard for this criterion, as it is being measured against goals.
2	The council will approve goals pertaining to the recruitment and involvement of volunteers for the district fundraising campaigns, defining bronze, silver, and gold determined standards.
Membership Measures	
3	Total Cub Scouts, Scouts BSA, Venturers, Sea Scouts, Explorers, pilot program members, and Learning for Life participants on 12/31/19, divided by target age youth (TAY). TAY includes boys and girls ages 5-16 (grades K-11.)
4	Difference between 12/31/19 total of Cub Scouts, Scouts BSA, Venturers, Sea Scouts, STEM Scouts, and Explorers and 12/31/18 total of same membership, expressed as a percent.
5	<i>Bronze:</i> Number of new members registered during 2019 as compared to 2018. <i>Silver/Gold :</i> Increase in number of new Scouts BSA registered in 2019 as compared to 2018.
6	Percent of Cub Scouts, Scouts BSA, Venturers, and Sea Scouts remaining registered after one year (12/31/18 to 12/31/19), including all transfers. Youth who turn 18 within the year are not included in the calculations.
Program Measures	
7	Total number of Cub Scouts advancing at least one rank (Bobcat - Arrow of Light) during 2019, divided by total Cub Scouts on 12/31/19.
8	Total number of Scouts BSA advancing at least one rank (Scout - Eagle) during 2019, divided by total Scouts BSA on 12/31/19.
9	Council Cub Scouts attending any in-council/out-of-council day camp (including STEM), twilight camp, resident camp, or family camp during the period of 9/1/18 through 8/31/19, divided by Cub Scout membership on 6/30/19.
10	Council Scouts BSA attending any in-council/out-of-council long-term summer camp, high-adventure experience, jamboree, specialty camp (such as STEM), or serving on camp staff during the period of 9/1/18 through 8/31/19, divided by Scouts BSA membership on 6/30/19.
11	Total service hours by Scouts, leaders, and other participants recorded on Service Hours website or through Scoutbook on 12/31/19, divided by registered youth (Cub Scouts, Scouts BSA, Venturers, Sea Scouts, and Explorers) on 12/31/19.
Unit Service Measures	
12	New Units are measured by taking the number of new ones (packs, troops, crews, ships, clubs, labs or posts) organized during 2019 and subtracting the number of new units organized during 2018. Retention is the percent of units (packs, troops, crews, ships, clubs, labs, and posts) remaining registered after one year.
13	Total number of packs, troops, crews, ships, clubs, and posts rated as bronze, silver, or gold on 12/31/19, divided by the total number of packs, troops, teams, crews, ships, clubs, and posts. STEM labs are not included in these calculations.
Leadership & Governance Measures	
14	Bronze: Minimum of 14 district committee members with paid or multiple registration on 12/31/19, including a District Chairman (61), at least one District Vice Chairman (62), and a District Commissioner (81). Other members may be registered as Neighborhood Chairmen (64) or District Members-at-large (75). Silver: Minimum of 20 district committee members on 12/31/19, including a District Chairman (61), at least one District Vice Chairmen (62), and a District Commissioner (81). Gold: Minimum of 26 district committee members on 12/31/19, including a District Chairman (61), at least one District Vice Chairmen (62), and a District Commissioner (81).
15	Number of Cubmasters (CM), Tiger Cub den leaders (TL), Den leaders (DL), Webelos den leaders (WL), Scoutmasters (SM), Crew advisors (NL), and Skippers (SK), paid or multiple registration, completing essential training requirements for their position by 12/31/19, divided by total number in the positions listed above on 12/31/19. Club, lab, and post advisors are not included in the calculations.
Bonus	
16	Percent of Webelos transitioned to Boy Scouts by the end of the year (12/31/19)

